

EWEST COVINA RETAIL SURVEY RESULTS

West Covina's 2nd Retail Survey was intended to collect data from the community to help the City identify its retail strengths, as well as opportunities to bring new businesses to our community. The survey was conducted in July-August 2017 and the results are in! The survey results will help the City target desired businesses in hopes of potentially bringing such businesses to our community.

There were a total of 174 responses. Please note that none of the questions were required to be answered, therefore the responses per question may not reflect the overall number of responses.



DESIRED RETAILERS

Trader Joe's Sprouts Farmers Market Kohl's Whole Foods Market Costco

DESIRED RESTAURANTS

Olive Garden Italian Restaurant Porto's Bakery & Cafe Wood Ranch



FAVORITE LOGAL BUSINESSES

RESTAURANTS*

Bun Street Craft Hill and El Pescador Cafe Valer, Johnny's Shrimp Boat, and Krua Thai Cuisine

RETAILERS

Plaza West Covina

Target Macy's Ross Stores Dollar Tree

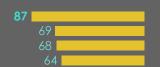
SERVICES*

West Covina

West Covina Cleaners Cherry Blossom Nail Lounge The Beautiful Nails, Cesar's Barber Salon, Eco Cleaners, Entourage Hair Salon, Lewis Cleaners, Supercuts, Tiffany's of

WE SHOPPING?

MOST SHOPPED AT SUPERSTORES



Taraet Walmart Other* Target

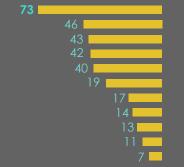
Eastland Center Eastland Center Walmart, Baldwin Park The Heights





WHERE ARE WE SHOPPING? (CONT.)

MOST SHOPPED AT MARKETS



Stater Brothers Albertsons Other* Food 4 Less Vons

Northgate Supermarket Stater Brothers Tokyo Central HK2 Food District Seafood City Supermarket La Amapola Supermarket Island Pacific Supermarket

East West Supermarket

| 375 N. Azusa Ave. | 2630 E. Workman Ave. | Trader Joe's, San Dimas | 2615 N. Azusa Ave.

| 777 S. Glendora Ave. | 1320 W. Francisquito Ave.

| 1025 E. Amar Road | 1420 S. Azusa Ave. | 987 S. Glendora Ave.

| 1525 Amar Road | 130 Plaza Drive

| 1512 E. Amar Road | 3650 Nogales St.

MOST SHOPPED AT RETAIL SHOPPING

8 4



Plaza West Covina Eastland Center Westfield Santa Anita Brea Mall Other* Old Town The Shoppes

Victoria Gardens Montclair Plaza The Americana at Brand

Glendale Galleria

| West Covina

| West Covina

| Arcadia

| Brea

| Online

| Pasadena

| Chino Hills

| Rancho Cucamonga

. | Montclair

. | Glendale

l Glendale

WHAT ARE WE TRAVELING OUTSIDE OF WC FOR?



CATEGORIES

- Clothing
- Restaurants, Bakery, Cafe
- ↑ Auto, Boats, Recreational Vehicles
- ♥ Furniture and Home Decor
- ♥ Electronics
- ▼ Entertainment
- ▼ Bars, Dance, Clubs
- O Children and Youth Entertainment
- Sports (Watch and Play)
- Other*

TOP CITIES

- | Brea
- Covina
- | El Monte
- I Covina
- Covina
- | City of Industry
- | Los Angeles
- I Covina
- Covina
- Los Angeles
- Pasadena



Other st | Businesses that received the most responses.



2017 WEST COVINA RETAIL SURVEY RESULTS

MOST DESIRED RESTAURANTS

TOP 3 RESTAURANTS & TYPES OF RESTAURANTS

1 Breakfast/Brunch

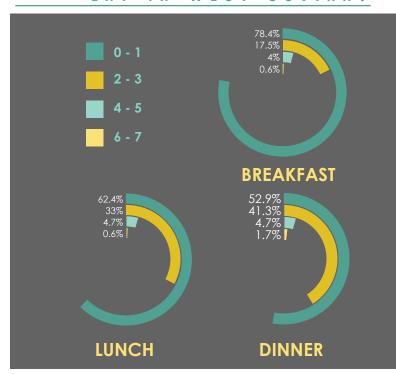
2 Italian & Mediterranean

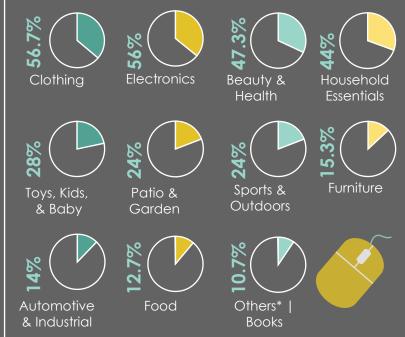
3 American



HOW MANY TIMES DO WE EAT IN WEST COVINA?

ITEMS PURCHASED ONLINE





NHY SHOP/EAT IN WEST COVINA?



CONVENIENT LOCATION 87.3%



DIVERSITY OF SHOPS/RESTAURANTS 32.2%



SENSE OF "PLACE" (COMMUNITY)
30.2%



SAFE ENVIRONMENT **27.5%**



PROMOTIONS & SALES
23.5%



EVENTS IN THE CITY 15.4%



Other* | Businesses that received the most response